

Bidder's Conference for RFP #17 ITA Service Coordination
Friday, January 20, 2012 @ 2:00 pm
Questions & Answers

1. What is the current performance of the ITA service provider? *Performance is available by area. See Exhibit "A."*
2. Is leasing associated with ITA provider being housed in the Georgia Department of Labor? *No, not at this time.*
3. Is the current ITA provider a "fee for profit" entity? *Yes*
4. Who is the current provider? *E.T.C. Schools, Inc.*
5. What if an applicant is on academic probation? *WIA cannot continue support or pay for tuition or materials for the participant as long as they are on academic probation. Furthermore, time is still ticking toward the two and one half years (total time WIA will serve a participant) while they are on probation. WIA can serve them again when they come off probation assuming the two and one half years have not expired.*
6. Are any programs considered non-eligible? Is that based on the labor market? *Some programs are not eligible and it is based on the Eligible Provider List in the online Georgia Workforce System—programs that are listed for the provider and the in-demand occupations are the determining factors.*
7. How many carryovers are estimated for the new contract period as a result of this RFP? *See page 14 of RFP #17 under funds and number to be served.*
8. Does Area 19 have a cap on ITA funding per participant? *\$5,000 in training which does not include support. Support is in addition to training.*
9. Does the contract allow for profit to be paid? *Yes the contract allows for "fee for service" (or profit) to be paid.*
10. How will fee for service (profit) be paid? Monthly or quarterly? Can an alternative profit be submitted? *In the current contract, it is not paid monthly. Payment can begin in March and may continue to the end of the contract or until all profit has been earned. An alternative can be submitted; however, payment cannot take place until outcomes/employment can be verified using the GWS system.*

11. How many current offices are providing the required services? *Participant access points are the Waycross One-Stop Center and the Douglas Career Center. Participants also have access to provider case managers at the technical colleges in the area. (See page 23).*
12. Do all offices provide to all targeted populations? *Yes*
13. How many current staff is providing the services and what are their titles? *One director; one program supervisor; one accountant; five case managers.*
14. Is there a cap for administrative costs? *Reference page 6 in RFP #17. The total operational costs are equal to the total administrative costs.*
15. How is profit/fee for service calculated? *Can be no more than 10% of the operational costs.*
16. Support payments are paid by contractor but are not to be included in operating budget. Will this amount be added to budget during final contract negotiations? *Yes*
17. Do you have a projected amount of funds that will be allocated for support payments? *Participant support and materials will be at least 60% of the total budget.*
18. What is the current operating budget for the present contractor? *The total budget is \$1,342,000.*
19. What total points are available under the review criteria? *100 points. A proposer must score a minimum of 65 points for their proposal to be deemed competitive.*
20. Are the points awarded on the Past Performance Evaluation added to the Review Criteria points? *No. The Past Performance Evaluation is used as a separate document during the review process.*
21. How long has the present contractor operated the services? *10+ years.*